Approved For Release 2008/01/11 : CIA-RDP85B01152R000600750024-6

Nederlandsche
Standard Electric Mij B.V.

85 <u>0017</u>

1e van der Kunstraat 292 Postbus 16013 2500 BA Den Haag Telefcon: 070 - 889383 Telex: 31376

December 27, 1982

Dear Mr. McMahon,

We are looking for new electronic security products to add to our product line, but being situated in Holland, we lack familiarity with the U.S. market. It is easy to find companies who sell electronic security products, but we need to know about promising new products, the most innovative suppliers, and people who are most knowledgable about the industry.

You and your collegues are probably quite well informed about the U.S. electronic security market, and we would greatly appreciate it, if you can help us answer the questions we have.

Please fill out the questions on the following page and send them back in the envelope supplied. Please feel free to add any other comments or suggestions; your feedback is much appreciated.

Yours sincerely.

Business Development

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## Nederlandsche Standard Flectric Mii R.V.

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Your help is very much appreciated. Please return the survey in the envelope supplied. Thank you!



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